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EDITORIALETS.

Optimism minus digestion leaves pessimism.

Converting the heathen Chinese doesn't seem to be the best kind of a job for a young girl.

A smiling face is a better business getter than one that frowns—and it usually lasts longer.

When the women vote and are elected to Congress what a time they will have getting bargain rates into the tariff schedule.

The price of common oak doesn't have nearly the amount of real heart interest these days that is wrapped up in the question of the best bait for black bass.

In order to see the "revision downward" of the tariff, as exemplified by Payne, Aldrich & Co., the average citizen will have to stand on his head.

When the south becomes absolutely moistureless what will the professional joke carpenter use to take the place of his mint-julep-drinking "kunneel"?

When one lumber journalist gentleman starts out to give the world his private opinion of another lumber journalist gentleman the poor old dictionary gets its.

At a recent tournament in Chicago a lady whose name bore the prefix denoting the ministrations of Hymen made a score of 96 out of 100. Wonder if her husband belongs to any clubs that hold all night sessions.

Apparently the tariff is not now nor will it ever be again a strict party issue. If it is, about half of each party will have to get over on the other side of the fence.

The man who suspects everyone he meets of being a liar and a thief may leave a nice plump estate when he dies, but it's dollars to doughnuts his own morals needed fumigation.

"In the spring a young man's fancy lightly turns to thoughts of love." But in the summer, when the aforesaid immature male gets wise to the laundry duty on white dress goods, it does a back handspring.

Ever notice that about the time you catch a mean cold in the head your rheumatism begins to act up and your corns burn like all get out and the baby has the colic and has to be "walked," and the man in the flat across the hall buys a phonograph?

The statement made during last year's presidential campaign by various stump speakers that the tariff would be "revised downward" reminds us of another statement made at about the same time by the arbiters of fashion to the effect that "ladies' hats will be much smaller next year."

Forester Pinchot is asking the public school teachers to co-operate with the Forest Service in studying the characteristics of trees and in thoroughly grounding their pupils in the general principles of forestry. It would help the youngsters a lot to become familiar with tree growth—with some of the smaller branches, particularly.

NATIONAL INSPECTION DOMINATES.

If any hardwood lumberman who attended the recent annual meeting of the National Hardwood Lumber Association at Detroit ever had any misgivings as to the success of the rules of inspection promulgated by that association, they must have been dispelled by the official reports set forth on that occasion.

It was shown that the National rules are adopted and in constant use in practically every leading city in the United States, and that the inspection service is rapidly widening. It was suggested that the popularity of the National rules was due in large measure to the fact that they are eminently fair as between buyer and seller, or producer and consumer. It was shown that over 100,000,000 feet of lumber received official National inspection last year under bonded certificate, to say nothing of many millions of feet inspected for parties who did not desire bonded inspection. It was shown that fully 90 percent of all hardwood lumber receiving any sort of official inspection in the country during the year was inspected under National rules. It was demonstrated to the satisfaction of all that whatever serious opposition had been manifested to the adoption of the rules in the past had been dissipated and that the trade of the country is practically unanimous in their ap-

proval. The rules have withstood the severest tests and the most bitter criticism, but they won out over all obstacles, testifying in ample measure to the skill and knowledge of trade matters possessed by those practical lumbermen who were instrumental in bringing them to their present state of near-perfection. Whatever they may lack to make them perfect will be supplied by the same men in good season.

The goal of universal inspection of hardwood lumber is now in sight. It is evident that it will be reached only through the broad, liberal and satisfying methods of the National Hardwood Lumber Association.

THE SENATE AND THE TARIFF.

Wednesday, June 23, the United States Senate, by a vote of fifty to twenty-eight, amended the schedule relating to lumber in the Payne bill by raising the duty on rough lumber from \$1 to \$1.50 a thousand feet—the latter figure being only 50 cents below the existing rate. The following list shows the personnel of the opposing senators. It will be noticed that as many Democrats voted for the higher rate as opposed it, a significant fact as evidencing the absence of party prejudice.

For the \$1.50 Tariff.

REPUBLICANS.

Aldrich,	Dillingham,	Oliver,
Borah,	Dixon,	Page,
Bourne,	Du Pont,	Penrose,
Bradley,	Elkins,	Perkins,
Brandegee,	Frye,	Piles,
Briggs,	Gallinger,	Root,
Bulkeley,	Guggenheim,	Scott,
Burnham,	Hale,	Smoot,
Carter,	Heyburn,	Sutherland,
Clark of Wyo.,	Kean,	Warner,
Crane,	Lodge,	Warren,
Depew,	Lorimer,	Wetmore,
Dick,	Nixon,	

DEMOCRATS.

Bacon,	Fletcher,	Simmons
Bailey,	Foster,	Smith of Md.,
Chamberlain,	McEnery,	Tallaferro,
Daniel,	Martin,	Taylor,

Against the \$1.50 Tariff.

REPUBLICANS.

Beveridge,	Crawford,	Johnson,
Bristow,	Cummins,	La Follette,
Brown,	Curtis,	McCumber,
Burkett,	Dolliver,	Nelson,
Burton,	Gamble,	Smith of Mich.
Clapp,		

DEMOCRATS.

Bankhead,	Hughes,	Paynter,
Clay,	Johnston,	Rayner,
Davis,	Overman,	Stone,
Gore,	Owen,	Tillman,

Thus perished any lingering hope there may have been in the breasts of the free traders. Of course many things are possible in politics. It may be that the Senate agreed to a duty of \$1.50 on lumber with the idea of trading off the extra half dollar to gain some other point at the coming conference between committees of the Senate and the House. It may be that the House committee will so strongly oppose the amendment that it will be modified, or even entirely eliminated. One thing is sure, however, and that is that the lumber duty will not be less than \$1 a thousand.

CHANGE IN YELLOW PINE CIRCLES.

George M. Coale, of Houston, Texas, Assumes Charge of Kirby Company's Chicago Office.

Dating from Monday, October 18, the northern sales office of the Kirby Lumber Company, in the Railway Exchange, this city, went under the management of George M. Coale, jr., of Houston, Tex., he having succeeded in that position Robert L. Andres, who has been in charge of the business here since the office was established four



RAY WIESS, OF HOUSTON, TEX.;
General Sales Agent, Kirby Lumber Co.

years ago. Mr. Andres devoted himself too assiduously to his duties, so that his health became impaired and the Kirby Lumber Company transferred him to the Colorado and New Mexico territory and he is now making his headquarters at Denver, Col.

George M. Coale, the new northern representative, is regarded as one of the most aggressive young lumbermen that the southwest has produced in recent years. He seems to have a natural aptitude for the lumber business and has been engaged in it since he was a mere youth. One often sees young people who become finished



GEORGE M. COALE, JR., OF CHICAGO,
Northern Sales Agent, Kirby Lumber Co.

musicians at an early age and therefore it is not at all surprising that a young man having a natural taste for the lumber business should attain prominence in it at the age of twenty-four, which is that of Mr. Coale. Unlike most young men, however, he possesses a conservatism and judgment far beyond his years. Mr. Coale was born in Gosport, Ala., May 30, 1885. His parents moved to Beaumont, Tex., when George was eleven years of age. His first experience after leaving school was with the Postal Telegraph Company at Beaumont, where he learned operating. He next allied himself with the Wilson Hardware Company, at Beaumont, by whom he was employed a year and a half. Afterward he attended a private school at Beaumont and in the course of two years completed a well chosen course of study, supplementing that of his earlier years. At the age of sixteen he secured a position with the Beaumont Trust Company, at Beaumont, and afterwards became a clerk for the First National Bank of that city, where he remained eight months. During the next year or two, he served variously with the Kirby Lumber Company, at its general offices, and with the Keith Lumber Company, at its Beaumont office, as well as at the mill at Voth, Tex., where he was employed as chief clerk. In September, 1905, he went with the Continental Lumber & Tie Company, of Houston, as chief clerk, and a few months later was promoted to be assistant sales manager. He succeeded Ben S. Woodhead, now of the Beaumont Lumber Company, at Beaumont, as secretary and sales manager of the Continental Lumber & Tie Company, on January 1, 1907. Last year he succeeded Ben Collins, jr., as vice president and sales manager, and remained with the company up to September, when he tendered his resignation, which was accepted reluctantly by Lynch Davidson, the president of the company, and became effective September 20.

It must have been gratifying to Mr. Coale, when it became generally known in the trade that he had sent in his resignation as sales manager of the Continental Lumber & Tie Company, that he was at once made the recipient of numerous offers from prominent concerns to become identified with them. Some of these positions contemplated a continuation of his residence in Houston, and others in other parts of the southwest, but he had long nursed a desire to come to Chicago, and when General Sales Agent Ray Wiess, of the Kirby interests, opened up negotiations with him to take charge of the northern sales office, he signified his acceptance.

The lumbermen of Chicago are indeed fortunate to have such a valuable addition to their ranks. Though young in years, Mr. Coale is possessed of all the attributes of the thorough business man and affable gentleman, and will be as popular in both social and business circles here as he has been since his advent in the yellow pine industry of the southwest.

Michigan People Increase Their Vancouver Holdings.

It is reported that the purchase of the Sayward mills, at Victoria, B. C., by the Michigan-Pacific Company has been completed. The sum involved is placed in the neighborhood of \$1,000,000. The property consists of the mills on Rock Bay, which are among the most complete, although not the largest, in the province. They have a capacity of 80,000 feet a day, and this is to be more than doubled by the new owners. In addition to the mills the deal involves Mr. Sayward's holdings at Powell Lake and throughout the district which bears his name. About 32,000 acres belonging to Mr. Sayward at Jordan River were sold by him to the same purchasers some time ago, and are now being logged, the logs finding a market at the local mills.

The deepening of the harbor at Victoria, B. C., has progressed so satisfactorily that there is now an entrance of twenty feet at low water. This will be a great benefit to the city, and especially to the lumber industry. Until quite recently it was impossible for the Sayward mill to do a shipping business, as the inner harbor was too shallow. Large vessels will now be able to load directly from the mill.

Capacity Increased.

The Surry Lumber Company, of Norfolk, Va., recently purchased thirty-six acres of land which is added to its plant, and is now increasing the capacity of same to a daily output of 500,000 feet.

LUMBERMAN'S SON ATHLETIC STAR

Coach Stagg, of the University of Chicago, Praises the Work of Orville Page.

The following article, covering the remarkable athletic record of Harlan Orville Page, was written by A. A. Stagg, coach of the University of Chicago, whose name for years has been one to conjure with in college athletics. Mr. Stagg is without a peer in the United States in his particular line of work and Mr. Page undoubtedly owes much of his success on track and field to the wise counsel received from his preceptor. Mr. Stagg goes beyond the work of most college coaches, as he has always concerned himself about the progress made by his men in their classes and has seen to it that the moral tone of his athletes was a high one. He has shown remarkable ability in discovering and developing promising material and is a notable figure in college life.

BY A. A. STAGG.

Harlan E. Page, manager of the city department of the Edward Hines Lumber Company, has a son, Harlan Orville Page, who is one of the greatest stars in athletics that the University



HARLAN ORVILLE PAGE, OF CHICAGO.

of Chicago or any other university has ever had. Young Page first attracted attention when he was about 16 years of age as a member of the track team of Lewis Institute. Since then he has been a winner of points in nearly all of the meets in which he has participated. In March, 1905, he won the two-mile event in the first annual meet of the Illinois Athletic Club at the Coliseum, and in the following year won the five-mile event in the second annual meet of the same club. He now holds the five-mile indoor record for the Central Association of the American Athletic Union in intercollegiate athletics. Young Page has been a star of the first magnitude in football, baseball and basketball. Although having had very little experience as a football player previous to entering the university he showed class in his freshman year. In 1907 he became eligible for the university team, and from the first game won his place at right end on the team, and was generally considered a star by all the football critics and the teams of rival universities. He filled the same position in 1908, and was unanimously selected by all the sporting writers for a place on their All Western teams, and in the opinion of Coach Stagg he was entitled to selection as end on the All American team. As it was Walter Camp, although he had never seen Page play, selected him for end on his third All American team. Because of his remarkable ability Page was unanimously chosen by his team mates